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Burgess Hill

BUSINESS PARKS ASSOCIATION

Weekly Newsletter - Every Friday Morning

Opening Remarks

Small simple steps to bigger change

We have a report on the event we co-promoted this week with Let's Go Net Zero. Apart from a really interesting site tour there were some real nuggets of wisdom that came out in the panel discussion. One of the speakers explained how they now call on their suppliers when they are out making deliveries to their customers, it saves a truck journey and saves on transport costs.

The speaker from Edwards explained that at their Burgess Hill site water is primarily used for washing hands and in the canteen. By installing a simple diffuser on all the taps they significantly reduced water consumption. They also removed all paper towels used in the toilets, which had crept back due to covid. In addition, they installed no-water urinals which have proven to be a great success, and more hygienic. Someone had seen something similar in the local McDonalds, so they emulated that.

They used to throw away 60,000 single use paper cups every year. That meant someone had to bag them, then a company would collect them, in a truck, and they would go to landfill. So they have gone back to ceramic cups, just with the proviso, what with people walking up and down stairs, that they also have removable lids to eliminate potential slip hazards.

I'm sure every business in BHBPA can make similar incremental improvements in everything they do. We'd like to take this opportunity to thank Edwards for sponsoring this year's Green Champion Award.

BH Biz Star awards 2024 - Ticket sales are now live!

Entries are already coming in for the BH Biz Star awards 2024 - the deadline for submissions is the end of this month! Today, we launch ticket sales for the Gala Dinner & Awards May 24th. Make sure you get yours at the Early Bird prices.

Other events

There are still some tables to fill for the BHBPA Quiz night – email me if you'd like to come along. And don't forget to book your place at our AGM on March 20th, there's a complimentary breakfast and an overview of what BHBPA has planned in 2024, we have nearly 50 bookings so far.

In other news

There is a very special members' offer to bring a sparkle to your teams. And some new faces join the people consultancy Cullen Scholefield. We also have employer news from WSCC – on what all employers must do to protect staff when domestic abuse is suspected.

Mid Sussex Active explains the invaluable work they do with young children and the support they need to keep those programmes going. Community Transport Sussex asks for your support with a new advertising campaign that is winning awards.

There is more news on MS Copilot while free MS Excel training is being offered by CCG at Crawley College (conditions apply).

Keep the stories coming in: richard.cox@bhbpa.co.uk

Another new member is introduced today. Become part of the fastest growing business group in Sussex - [Join Here](#) .



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Simple Lessons Towards Sustainability

A fascinating site tour and panel discussion this week

In association with the [Let's Go Net Zero](#) team, BHBPA was pleased to support this event, held at Adelphi Group in Haywards Heath. This is a manufacturing company that has won numerous awards for its many initiatives towards greater sustainability.

Rainwater Harvesting

Rainwater harvesting saves the Adelphi Group an average of approximately 12,000 litres per month, from two tanks which have a combined volume of 15,000 litres.

In the image on the right, the area delineated is where these storage tanks have been buried, under the car park.



Artesian well

Once buried on the site of what was a former gasworks, Adelphi uncovered and restored an artesian well, which lies beneath a part of the factory. This type of well brings groundwater to the surface without pumping because it is under pressure within a body of rock and/or sediment.

Solar Panels

256 solar panels generate excess electricity at a rate of 3% per month, which translates into a financial saving of approximately £18,000 per year. They are a fixed asset, requiring minimal maintenance. With their initial cost being close to £130,000, they will have paid for themselves in 7.2 years.

Air & Ground source heat pumps

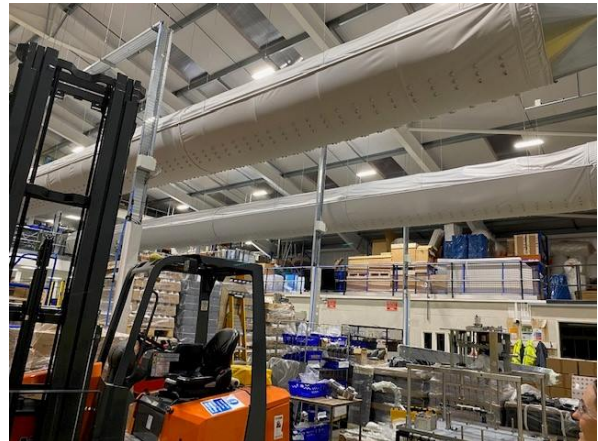
Multiple units across the site, with investments per unit in the £4,000-£8,000 range. These air source heat pumps produce more heat energy than they use in electricity, with reduced carbon emissions.

Evaporative Cooling

Reasonably inexpensive to run as only the fan and a water pump use power. Slightly cheaper setup costs than a split system air conditioner. The system uses 80% less energy consumption than traditional air-conditioning.

Otherwise known as adiabatic cooling, this system works on the principle of water evaporation through which the air is cooled down to a comfortable temperature.

It is a cooling and ventilation technique that uses water as its refrigerant. During the evaporative cooling process, water is evaporated in a stream of air and passes from a liquid to a gas. This transition requires energy, which is extracted from the air in the form of heat. As a result of this process, the air is cooled down.



Above you can see more of this system. These large tube shaped structures measure about a metre in diameter. This installation cost Adelphi approx.£50,000 and it's sizeable. In summer the heat in this part of the factory previously created sub optimal working conditions.

Product Packaging

Adelphi Group use sustainably sourced foam, made from polyethylene resin which is derived from renewable sugarcane-based feedstock. It's fully biodegradable, this reduces the use of single-use plastics, with less ending up in landfill.

Terracycle

This is an alternative way of recycling items that would otherwise be taken to landfill; from crisp packets to stationery items. Items are taken to a local drop-off point, to be integrated into new products.



Recyclable items collected are awarded points, which are then converted to money, In the case of Adelphi Group this then goes to a local charity; Sussex based Oscars Wish Foundation.

Recycle the unrecyclable with TerraCycle. Find out more about [Terracycle here](#)



During the panel discussions Rachel Birrell-Gray, Adelphi Group's Marketing Manager, explained how sustainability is a powerful PR tool. Here is a typical testimonial:

"Adelphi's values match ours perfectly – they really care!"
Real Vanilla Manufacturer



On the panel we also listened to Ken Oake, the Safety, Health and Environment Manager – Global Technology Centre (Edwards Vacuum)

BHBPA will be looking to host a similar enlightening event later in the year at a location in Burgess Hill.

Edwards - Sponsors of Green Champion 2024

This year's sponsor of the BH Biz Stars - Green Champion award

At Edwards, a leading vacuum and abatement solutions provider, we demonstrate our strong commitment to sustainability through our green values. At the core of our ethos lies a dedication to minimise environmental impact and maximise efficiency and innovation. Our cutting-edge vacuum and abatement technologies are at the heart of our customers' solutions to secure a better quality of life on a sustainable planet.



The panel discussion on Wednesday evening at Adelphi. 2nd from the right: Ken Oake: Safety, Health and Environment Manager – Global Technology Centre (Edwards)

Locally, this translates to improving our Business Area Head Office and Global Technology Centre in Burgess Hill, West Sussex, with the same attention to detail we apply to our products, as demonstrated by our early adoption of many environmental initiatives that have since become commonplace.

Our journey to achieve further improvements for our future and the community at large continues.

The wider Edwards organisation is also committed to reducing the negative environmental impacts of the industries we serve. We strive to minimise their impact on the natural world and the environment, both now and for our future.

One of the key aspects of Edwards' green values is our focus on energy efficiency. We aim to reduce carbon emissions and minimise resource consumption by developing and promoting energy-efficient vacuum and abatement technologies. This commitment benefits the environment and helps our customers to lower operational costs and enhance their sustainability credentials.

In addition to energy efficiency, we prioritise waste reduction and resource conservation. Through rigorous manufacturing processes and product design, we aim to minimise waste generation and maximise the recyclability of the materials we use. By implementing circular economy principles, our objective is to create products and systems that contribute to a more sustainable and resource-efficient future.

We also place great importance on transparency and ethical business practices. We work closely with our suppliers to ensure that we source materials and components responsibly, adhering to stringent environmental and social standards. By fostering a culture of integrity and accountability, Edwards seeks to build trust with customers and stakeholders, further reinforcing our commitment to sustainability.



PROUD SPONSOR
GREEN CHAMPION

Beyond our internal operations, we actively engage with communities and stakeholders to promote environmental stewardship.

Through partnerships, educational initiatives, and outreach programs, we aim to raise awareness about the importance of sustainability and inspire positive change.

In summary, Edwards' green values encompass energy efficiency, waste reduction, ethical business practices, and community engagement. By integrating these principles into our operations and products, we demonstrate our commitment to environmental responsibility and sustainability leadership in the vacuum and abatement industry.



Tickets launched for the BH Biz Awards

You can now buy tickets on the [Billette website](#) .
Don't delay - take advantage of our **Early Bird** pricing!



A great room, a great live band...and much more we'll be announcing soon

Held in the Mayo Wynne Baxter Hall as pictured above. This magnificent venue holds 400. For the last event we held, way back in 2019, there were 350 guests on the night.

The AmEx Stadium on **Friday the 24th May** from 6.30pm to 1.00am.

Starting with a drinks reception, a three course dinner, the awards ceremony itself and special guest entertainment. We have striven to keep the ticket prices as reasonable as possible, to encourage you to bring your teams to celebrate together.

Discounted rates

Save even more when you book a block of 8-12 tickets. We'll have tables of ten and, subject to demand, a table or two for 12.

For a limited time only an individual ticket will cost £75 and for block bookings it works out at £65 per head. (small booking fees apply) [Buy your tickets here](#)

Bring your banner!

We'll be displaying member banners around the room, if you'd like to bring your banner, you can book this when you purchase your tickets: £30 charge
ALL Proceeds from this will go to St Peters & St James Hospice.

Our [BH Biz Star awards](#) focus on the most of important part of any business – your people.

Multiple entries in a single category

You can enter up to three different categories, but in each category you have the opportunity to make multiple entries. So if you have several 'Bright Stars' or 'Star Apprentices', tell us why they're exceptional.

Read about what we are looking for in each of the award descriptions on our website. Our judges are looking for evidenced submissions so make it apparent what has been achieved.

We look forward to hearing from you.

Once you're done, send the completed forms, together with any supporting evidence, testimonials and the like to: richard.cox@bhbpa.co.uk



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Download an entry form today

Early Bird tickets - [Buy here](#)

Workplace Wellness Lunch and Learn

A complimentary group wellness session for BHBPA members

Get energising growth in people AND in your organisation How? In-person wellness support with expert-led Lunch and Learn. Your employees and leaders can access peak mindset, professional well-being, peak performance, healthy communication and more



Investment in employee wellbeing: 'Employers can expect to get an average return of £5 for every £1 spent' - Deloitte

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New Members this week

- HurstWorks

HurstWorks

HurstWorks, new local coworking space opening...



Rachael & Rob Fisher

Hurstpierpoint has been without a coworking space since the end of the pandemic yet the increasing trend of working from home - or indeed 'working near home' has seen the demand for such spaces rise and rise. This is all about to change with the opening of HurstWorks, a village coworking space with over 20 desk spaces and meeting room facilities.

HurstWorks is located at the Old Clock Shop, 36 High Street. It has been a long process converting this period building into a 21st century office space and it hasn't been without its challenges.

Owner Rob Fisher elaborates, 'When we took on this project, we wanted to do things right; keeping the character of the building which has served the village in many guises, including being an old grocery shop, whilst providing the services that office workers need, such as brilliant broadband, great acoustics and lighting, comfortable desks and member events.'



Rob has been showing prospective members around the site on hard hat tours during the past month and is pleased to announce that HurstWorks is now accepting founder members to sign up and start trying out the space.



If you're interested in signing up or hearing more please email Rob at info@hurstworks.co.uk, call on **01273 978438** or find us on social media. We look forward to welcoming you soon!
Website: hurstworks.co.uk

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Primary Sports Crew Project

Mid Sussex Active supports the network of primary and secondary schools

Mid Sussex Active supports the network of primary and secondary schools around Mid Sussex to provide young people with greater opportunities to participate and compete in high quality PE and Sport. This is achieved through a comprehensive events calendar, professional development and established leadership pathway resulting in the development of a volunteer workforce.



Seeking Sponsorship

We are seeking sponsorship to develop and expand our already successful Sports Leadership Programme for Primary children to benefit Burgess Hill and surrounding areas.

We will work with children from school years 1-6 running fun and engaging training sessions on how to be a sports leader and introducing them to physical activity away from the traditional competitive sport.



They will learn how to adapt games, encourage and motivate others, important communication skills and impact on 1000's of children in delivery of activities within their own schools using resources and equipment provided.
We make physical activity fun for all and ensure all children have the opportunity to be involved in all aspects of sport.

We can provide reports and data relating to the impact this programme will have on the children and young people in the community.

The young leaders will also have the opportunity to lead at some of the larger county wide events we run, or be 'team managers' which will also give them the opportunity to be involved in sport and physical activity on a wider scale.

The aim is that we spark an interest or passion for sport in these young children and that they develop the skills and experience to enable them to gain confidence and learn resilience in other areas or as they move on to secondary school.

We (MSA) believe that all children should have the opportunity to be physically active and hopefully sports leadership could be one way to instil a healthy habit for life.

Total numbers of impact this programme could have based on the number of schools involved is approximately 4,000 pupils.

Alongside the figures above, we can provide regular social media posts about the programme sponsors, logos on the associated resources and photos and videos of sessions taking place (subject to permissions)

All schools across Burgess Hill will have access to the sports leadership programme and we have outlined a breakdown of costs below...

- Training session per school = £120
- X 14 schools across BH area = £1680
- Resources and Equipment = £80 per school
- X 14 schools = £1120

Total sponsorship we are seeking = £2,800.

If you would like further information on this or any other programmes we run. Please contact me or click [here](#) for our website



Holly Prescott
PE and Sport Strategic Manager
Email hprescott@stpaulscc.co.uk
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Copilot for Microsoft 365

Your Guide to User Adoption

The process of adopting Copilot — while incredibly straightforward — has a few key considerations that you need to make to ensure that you're getting the most out of the AI companion. Ensuring that you have a data strategy is vital to having success with Copilot, as it uses organisational data to power its responses meaning that your data strategy empowers your Copilot. Utilizing OpenAI's GPT-4, a highly capable language model, Copilot leverages a comprehensive dataset to enhance productivity and drive efficiency.

For example, Copilot eliminates the need for manual email drafting, enabling users to swiftly generate personalised email drafts with a few words and a click. It also proves beneficial for generating detailed meeting reports, incorporating insightful data and actionable recommendations to get the most out of it. All of these benefits and so many more help simplify the workday, allowing you to focus on essential tasks.

Define a vision and identify how the product will be used

The first step to having a successful adoption strategy is by defining what you want from Copilot, and how you're going to use it within your organisation. By ensuring that you have a solid vision to build towards, you can keep your eye on the objective and inform all of your decisions on that target.

Complete Technical Readiness

Ensure that your data management and strategy is robust to allow Copilot to easily take advantage of your data and do what it does best.

The most important step is to get your data and information ready for indexing. This means organising it and using the built-in tools to correctly file data to ensure it's in the right place. Another key step is to ensure that the correct prerequisites are in place to ensure that your internal data isn't overshared and that only those who need access to certain data to work will have access.

To ensure that you can use Copilot correctly, you need to also install the right updates and applications to be able to use it, as well as make sure that you have the right licenses to be able to give your users access to Copilot.

[This guide](#) from Microsoft is a great in-depth guide on how to get ready for Copilot for Microsoft 365. Click the image shown here.

Copilot for Microsoft 365 is an essential technology for any organisation looking to take advantage of the power of AI, and ensuring that your data strategy is robust and forward-thinking will help you take advantage of it.



Get in touch
Talk to us on Tel: **01444 443200**
email us on info@extech.co.uk

New Faces at Cullen Scholefield

From the Polo Field and the Sussex Wildlife Trust to the People Consultancy

The cry of foxes and the shambling of badgers. The sound of galloping hooves and the *thwock* of ball on mallet. What have they both in common? Well, not much, really! But two new faces at the local People Consultancy Cullen Scholefield come from these diverse backgrounds, bringing with them a wealth of experience, skills and tales aplenty...



Emma Bennett has joined from the Sussex Wildlife Trust at Woods Mill where she held the role of Business Support Manager, filling the sizeable shoes of Vicki Taylor, Executive Assistant to the MD, Maureen Scholefield.

Gabi Gomez has joined us from an exotic career as a polo pony groom and will be working in several roles – although Skippy the office cat may struggle to match jump so high as the sporting stallions!

(Left) Emma Bennett



(above)
Gabi Gomez

We have a strong track record of keeping things interesting and allowing our people the opportunities to develop. Emma will be starting off in this vein, studying for her CIPD Diploma in People Management. Might any of your employees or colleagues benefit from a qualification formalising and extending their knowledge in this area, or in Learning and Development?

We offer People consultancy and CIPD and ILM qualifications worldwide with a focus on remote, tailored support, working in this way since 2010. We pride ourselves on flexible, innovative solutions and we're proud to have won and maintained the highest Investors in People Platinum accreditation.



If you're looking for some help to make your business a more fulfilling place for its people, send us a message at develop@cullenscholefield.com. We'd love to hear from you.

Or why not try out one of our **Circle of Peers discussion and networking events** – held via Zoom and free to attend.

Free EXCEL Training

Government funded Excel for Beginners course from Chichester College Group



We have been fortunate to receive some Government funding to allow us to deliver our Excel for Beginners course for free!

As this is Government funded, there are some eligibility criteria that delegates will need to meet in order for us to put them on the course, which is:

- Aged 19 and over AND
- DO NOT hold a Maths GCSE at grade C (or equivalent)

The course will be running on 4th March at Crawley College from 9.30am to 4.30pm, and we will be offering further dates. If you have any staff that may be interested in attending, please let me know and I will forward an enrolment form to be completed and returned.

CCG Training

Those interested can complete the enrolment form (see below) and return to me with confirmation that they DO NOT hold a GCSE in Maths at Grade C or above.

cgregory@crawley.ac.uk

Download the PDF enrolment form - [CLICK HERE](#)

Travel Buddy

The Travel Buddy service is run by the charity Community Transport Sussex

A film highlighting a Horsham 'Travel Buddy' service has been nominated for a Smiley Film Award.

The film, an animation, is voiced by much loved actor Jason Flemyng and is now in the awards' second finals.

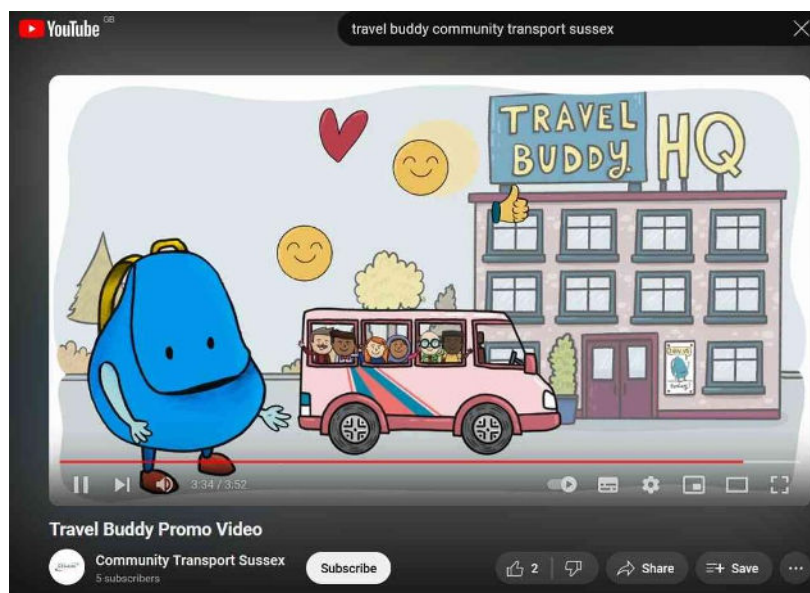
The Travel Buddy service is run by the charity Community Transport Sussex which is now hoping the animation will gain the 'People's Choice' award.

It is urging people to engage with the animation and cast their votes.

See <https://smileycharityfilmawards.com/films/travel-buddies>

The winners are set to be unveiled soon!

Click below to watch



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www.ctsussex.org.uk

The BHBPA Annual Quiz Night

This year in aid of [Kangaroos](#)

Tuesday 12 March from 7.00pm onwards (Quiz starts at 8.00)

The Woolpack Inn, Burgess Hill

Last 4 tables left! - DON'T DELAY

1 team of 4

1 team of 5

2 teams of 6

Booking

I manage the teams so contact me directly about the size of your team and the team's name. I'll let you know the availability for the various table sizes.

Email to book your table / individual seats richard.cox@bhbpa.co.uk

Business Helpkit

Dealing with Domestic Abuse

Regulations and compliance for businesses change frequently and we are pleased to share some guidance for businesses on their legal requirement to support employees who are at risk of or victims of domestic abuse.

All businesses must have a domestic abuse policy in place and must also make sure employees are aware of local support that's available. West Sussex County Council has created a helpful toolkit available to support businesses, as well as providing links to support organisation.



All the information is available on our website.

[Support for employers - Click here](#)

BHBPA - Annual General Meeting

Join us at the Panattoni Park Burgess Hill
20th March from 8.30 - 11.00am

Find out what BHBPA has been up to this past year and what we plan

We'll be having the meeting inside one of the complete units at the Panattoni Park Burgess Hill. A buffet breakfast has been arranged, coming from the Hickstead Lodge and sponsored by Panattoni.

We'll have an update on everything the association has done over the last 12 months and what we have in store for the rest of the year.

Commercial Property Update

Find out about commercial property in Sussex. We have a respected expert in this field giving an overview of the Mid Sussex market:

[Tim Hardwicke](#) from [SHW](#).



- An overview of the Burgess Hill / Mid Sussex, Warehouse, Industrial & Logistics market. (i.e. Rents / Demand / Supply)
- How Mid Sussex sits in line with the broader South East and A23/M23/A27 Sussex region.
- Occupier trends / what do occupiers want from a unit.
- Environmental, social & corporate governance (ESG) & Greener units

You'll leave the event energised!

We'll conclude with a well-being wrap-up session. Enhancing the morning's proceedings by alleviating stress, nurturing connections, and creating a positive, lasting impression on attendees.



Participation is encouraged in a welcoming manner, featuring hands-on demonstrations of quick, SIMPLE and fun relaxation techniques! Brought to you by Well-Being Motivator [Sam Rehan](#)

[Click here to book this event](#)

The Power of Networking

The joint event of BHBPA, EGBA, gdb and HHBA is this year hosted by Burgess Hill Business Parks Association

We would like to thank Porsche Centre Mid Sussex for hosting an event we expect will generate a huge turnout. We have put a limit on this of 150 guests.

We would also like to thank CAE for allowing us to use their adjacent car park for the evening.

This is strictly a **MEMBERS ONLY** event

You will have to [book via eventbrite](#).

It is on our website...but use the eventbrite booking form please!

Burgess Hill

BUSINESS PARKS ASSOCIATION

EGBA | EAST GRINSTEAD
BUSINESS ASSOCIATION

CONNECTING & SUPPORTING LOCAL BUSINESS WITH LOCAL PEOPLE



gdb

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Joint Networking Event

FREE Members only
BHBPA, EGBA, gdb and HHBA

The power of networking -sparking business
creativity, innovation and efficiency!



Join the ultimate 2024 Joint Networking Event where BHBPA, EGBA, gdb, and HHBA come together for an epic in-person gathering!



Wednesday, April 24th
6pm - 8pm

Porsche Centre Mid Sussex

Innovation Drive, Burgess Hill RH15 9TW

BOOK HERE
[eventbrite](#)



PORSCHE

[Book this event here](#)

All Upcoming BHBPA Events

12 Mar 2024
7.00pm- 9.30am

The BHBPA Quiz Night

In aid of Kangaroos - Held at The Woolpack

Tickets paid on the night £5 (includes chilly or cheese nachos)

20 Mar 2024
8.30 - 11.00am

Our AGM

Held at Panattoni Park Burgess Hill

FREE for all members

24 April 2024
5.00 - 8.00pm

Joint event with HHBA, EGBA & GDB

To be held at Porsche Centre Mid Sussex

Huge joint event with 150+ expected - [book on eventbrite](#)

FREE for all members

24 May 2024
7.00pm - 1.00am

The BH Biz Awards Evening

The AmEx Stadium - We expect between 300-400 guests

Dress to Impress. Early Bird tickets - [BUY THEM HERE](#)

Please ALWAYS book our events on our website

Whether it's an online event, or a site tour at one of our members, or a networking event at a venue. We need to know how many are attending. Spaces can sometimes be limited and we are finding increased demand. So book early!

[Book all Events - CLICK HERE](#)

Closing Remarks

We are keen to hear your stories, awards won, apprenticeships completed, sustainability improvements, your involvement with local schools and all and everything going on in various business parks in and around the town.

Let's celebrate your successes and achievements!

Deadline for copy each week is Thursday noon.

Contact me directly - richard.cox@bhbpa.co.uk



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