

Burgess Hill

BUSINESS PARKS ASSOCIATION

Opening Remarks

In this issue we again have a focus on a variety of events coming up. If you are thinking of coming to our event next Wednesday, you still have time to book, there'll be a good turnout. We also talk a little more about our Edwards event in June, it really is quite special.

We also have links to the latest Bank of England forecasts and, from the office of our MP Mims Davies, the very latest updates on trade matters and the EU.

There is a final call for you to submit your listings for our website's NEW Business Directory before we retire the old one

We have been witnessing quite a surge of companies joining our ranks. Last month alone we had five come on board and this month we have already seen another four join. You'll be introduced to them in due course. This week we introduce one of those new members.

Keep your news stories coming in: richard.cox@bhbp.co.uk



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Improving inclusivity

Business Brunch and Launch of Inclusive Training for Business

A personal invite from the Headmaster of Woodlands Mead



I am delighted to invite you to the Launch our inclusion training for local businesses on 27th May at Woodlands Meed College.

As you will no doubt be aware Inclusivity is getting higher on companies' agendas and customers are starting to shop more consciously. It is proven that improving inclusivity in the workplace:

- Builds customer Loyalty
- Increases teamwork, commitment and morale of all employees
- Improves companies' returns with up to 30% higher profit margins over industry peers

We are your local inclusion specialists. My MJC Team are Supported Employment trained practitioners with a wealth of experience and knowledge of SEND and how inclusion can work better within your business. We have designed a programme of training to share this knowledge and support to help you make your work place more inclusive and answer your questions.

You are invited to hear more about our programme and chat to us about all things SEND related at the launch of our inclusion training.

- Friday 27th May at 10:00 – 12:00
- Woodlands Meed College, Birchwood Grove Road, Burgess Hill.

Mims Davies MP and Youth Employment Minister will be attending and you are welcome to come for part or all of the event and it's a fantastic networking opportunity with like-minded businesses

We would also welcome your views to help identify additional knowledge gaps we can support you with and enable us to priorities those sessions which are of most interest to businesses. Please complete this survey monkey: [CLICK HERE](#)

Yours sincerely
Adam Rowland
Headteacher

To secure your place go to our Eventbrite page - link in the blue box below.



Meed Job Club - Contact

Alex Watts

Employer and Community Engagement Lead

awatts@woodlandsmeed.co.uk

www.woodlandsmeed.co.uk/mjc

01444 244133 Ext:3028

Building Unique Pathways to the Future

Woodlands Meed - Book tickets for Inclusion Training - [CLICK HERE](#)

The Bank of England Monthly Update

The Bank of England published its latest Monetary Policy Report earlier this month.



BANK OF ENGLAND

Details can be found on their website at:

[Monetary Policy Report - May 2022](#)

[MPC summary and minutes](#)

[Direct link to the Agents Box](#)

This is one of a range of publications from the Bank of England to keep people informed about their work.

You can subscribe to other publications [here](#)

The Brighton and Hove Business Show

The Brighton and Hove Business Show is the ultimate networking event for all ambitious businesses who are looking to grow and prosper.

Come along to the iconic Amex Stadium Brighton. Whether you're an existing business looking to grow, a business in the early stages, or want to explore the possibilities of starting your own business – you will find something of interest at this event.



There will be 65 Exhibitors waiting to meet you as well as Key Note Speakers, Seminars, Speed Networking Session and much, much more...

Come along and network with 350+ like minded people looking to find new customers, suppliers and connections.

The Brighton & Hove Business Show brings everyone together in one place, on one day. It makes the process of promoting a business and what it does more efficient and convenient. With good footfall there are more and more opportunities to network and generate leads.

Mike Monk is a seasoned exhibition & networking specialist. He has been organising Expos for the past few years and explains: "Having an event like this on your doorstep makes reaching new customers easier. Our exhibitors benefit from great exposure – without having to travel too far from their base or spending a fortune.

"The key benefit is that the Brighton & Hove Business Show raises the profile of local brands and those who want to grow their business locally".

They can meet potential customers in person and demonstrate what they do and how their services or products can be of benefit to other businesses. With opportunities to sponsor elements of the show, take part in networking events and learn from inspirational, industry-leading speakers, there is a lot going on to attract visitors.

Our workshops offer outstanding promotional opportunities. We recommend that people visiting the expo bring plenty of business cards – to ensure the connections they make can be followed up on."

Brands opting to reserve a portion of their marketing budgets to attend business expos benefit from online promotion before, during and after the event. This further raises the profile of exhibitors by putting their brand in front of new audiences. Getting exposure on leading social networking platforms is important and can drive traffic to exhibitors' profiles and websites.

Mike explains: "*Business Exhibitions like the Brighton & Hove Business Show have a ripple effect because they connect with people across multiple platforms*".

Our new Business Directory

We are itching to launch the new one!

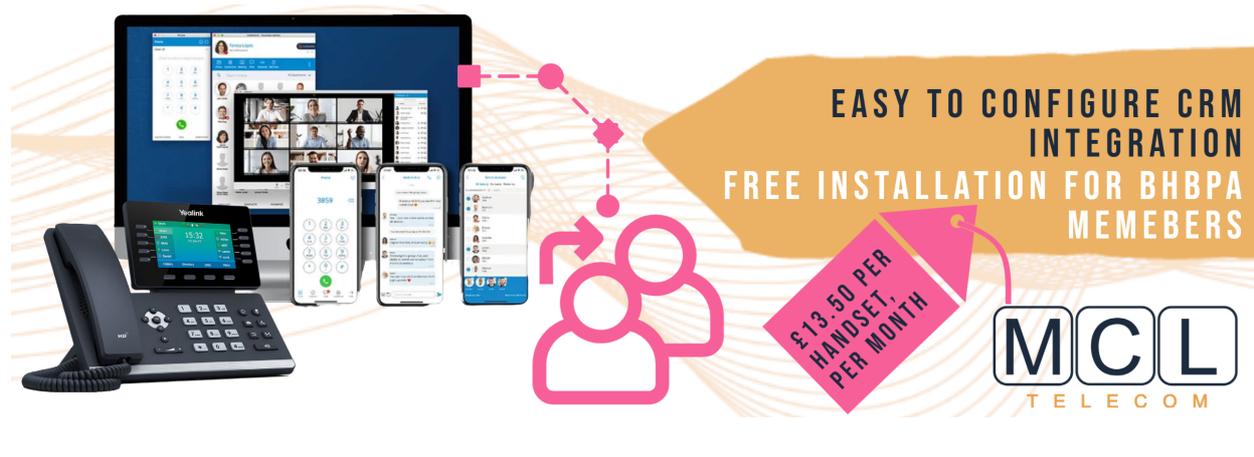
The second phase of the launch will happen as soon as we have enough of you submitting NEW listings for the new directory...we are nearly there.

For those members who have never had a directory listing - you just follow the link we give below.

[Submit your new listing here](#)

We will be showcasing great directory examples in this newsletter over the next few months, so that is another incentive for you to get listing!

Don't hesitate to contact me if you have any queries. richard.cox@bhbpa.co.uk



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MEMEBERS

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Introducing you to new thinking on green issues

Our networking events are about more than just 'networking', they offer an opportunity to gain new insights

At our event at Edwards later next month you'll hear how they tackle green challenges while our guest speaker from Auditel will explain how smaller businesses can also raise their game.



A typical agenda for a site tour event

Starting at 8.30 we have a half hour of informal networking. This is then followed by a 20 minute presentation on Edwards business and Green Initiatives the Burgess Hill site is planning.

Following that we have another 15 minutes presentation with Ian Hopping from Auditel explaining how smaller companies can also improve their carbon footprint.

We then split into two groups (depending on numbers) for a site tour with some product displays and vacuum demonstrations included. You are of course networking with your fellow delegates as we go around the site. We then have a final informal networking period before we conclude the whole thing at 11.00.

A little about our hosts

Edwards is a global leader of vacuum and abatement, headquartered in Burgess Hill within the Global Technology Centre that serves all the business areas of the Atlas Copco Vacuum Technique Business Area.

At Edwards, we are committed to minimising the negative environmental impacts of semiconductor manufacturing and we strive to minimise the impact on the natural world and environment we live in now and for our future.

Vacuum is required in diverse sectors, from the generation of power to the production of steel, to the challenging environments of space simulation and high energy physics research.

Everywhere you find vacuum requirements, you will find Edwards leading the way. From medicines to mobile phones, from computers to coffee beans, to cars and chemicals, we

pride ourselves in making a difference to people's lives. And we do it responsibly, ensuring that we innovate sustainably, whilst helping our customers to maintain their competitive advantage and operational excellence.

You can book this event on our website - [BOOK HERE](#)

Greater flexibility with mobile phone contracts

With a SIM Only Monthly Rolling Contract you're not tied in to lengthy contracts.

There are multiple use cases for having SIM only rolling monthly contracts, in this introductory piece we'll run through some of the more obvious ones, but if you've got any questions, then drop us a line.

[Get in touch to talk about SIM Only Monthly Rolling Contracts](#)

What you'll get?

We'll send you a SIM card, simple as that – you can then put it in a device of your choice, using it on a rolling monthly contract – it couldn't be more simple.

You get to use it for whatever you need it for, whenever you need it, not tied in to lengthy contracts.

How can they be used?

1. Sub-Contractors

If you're a business that uses sub-contractors, then SIM Only Monthly Contracts gives you the flexibility you need. A dedicated telephone line to the person you need to talk to, for the amount of time you need it. Got someone coming in to perform an audit, or a project manager overseeing something? This is what you need.

2. Maternity / Paternity leave

Or if someone on your staff is taking a sabbatical and you've got cover coming in, they'll need to be available to the business. By offering short-term (monthly rolling) contracts you can be flexible but not out of pocket.

3. IoT / M2M devices

Particular projects may require monitoring or using technology that isn't an everyday requirement for your business, if that's the case, using monthly rolling contracts can save you money but give you the connectivity you need.

4. Staff from Overseas

If your business has offices across the globe, then travellers will probably be frequent. Rather than paying expensive roaming fees, visitors from other countries can be synchronised into your business simply and without expense.

These are just a few of the reasons we can think of that would make flexible monthly rolling contracts worthwhile.



If you'd like to talk to our team, then [contact](#) us to see how we can help.

News from our sister association

Haywards Heath Business Association is delighted to announce its forthcoming Summer Events Programme

The HHBA currently has 150 members, and its activities benefit businesses of all sizes.

On Thursday 9 June members are invited to the HHBA Summer BBQ which is being hosted by the Chichester College Group and the Business Hothouse from 5pm at Haywards Heath College on Harlands Road, RH16 1LT.

Gareth Sear from the Business Hothouse will highlight the business support programme which offers free, expert advice and guidance to businesses and start-up owners.

Paul Rolfe from the Chichester College Group will provide an oversight of the exciting and wide-ranging developments happening at Haywards Heath College, as well as across the wider Chichester College Group, focusing on supporting businesses in acquiring and developing existing talent.

On Wednesday 22 June, the HHBA will be hosting its Meet the Experts event with the team from Research and Innovation in Sussex Excellence (RISE). This will offer the opportunity to pitch new business innovation ideas and gain some constructive feedback on concepts. The event also offers the opportunity to meet some collaborative partners to develop ideas and expand knowledge.

The HHBA has £5,000 of vouchers to give away for R&D support from the University of Brighton or Sussex for the successful pitchers, decided by a peer vote.

On Thursday 30 June, the HHBA will be hosting its 'Reserved for HHBA' at the Hop Sun pub on Triangle Road in Haywards Heath. This regular event over the summer will be held on the last Thursday of the month, offering a relaxed opportunity for members to network over an after-work drink.

Other highlights include Brewing Beer at The Hop Sun on 19 July and Wine tasting and tour at Ridgeview Wine Estate on 31 August raising money for HHBA member charity Kangaroos. Clare Jones, chair of the HHBA, commented

"Events are such an important part of the HHBA. Bringing the members together face-to-face to share skills and expertise and network accelerates learning and builds long-lasting connections. We're very pleased to be able to organise a fantastic and varied programme for our membership."

Details of the events can be found here - <https://hhba.co.uk/event-directory/>

New member

Brighton & Hove Business Show / Advantage Business Mentoring

I have been in business specialising in sales & marketing for 40 years... I helped to build one business up from £250K to £5M in 6 years back in the late eighties then left them to work for a sourcing company bringing in merchandise for events. I managed to secure the Dunhill Golf Classic business at the time. I have worked with hotels including IHG Group developing and supplying their Kids Packs for their Park Lane London and Times Square New York Hotels plus some smaller groups across the South.

I ran my own merchandise/business gift business for over 20 years working with companies like Costain.



I launched my [Advantage Business Mentoring](#) in February 2020 in a challenging climate but as an experienced business mentor, I know how challenging it can be to run your own business. Being the captain of your own ship is both liberating and at times, well – it's a bit stressful.

With over 35 years' experience, I know this much is true: It's a bit tough out there or it can be. It is a business I really enjoy helping new and small business grow and find new routes to market.

Having been involved in running successful Business to Business Shows for the past 35 years including setting up the Brighton Business Expo 6 years ago, I am launching my new Brighton & Hove Business Show in June 2022 at the iconic Amex Stadium Brighton.

SME Climate Hub

Free Climate Fit course for small businesses

Do you own or work in a small business? Have you heard of the SME Climate Hub?



It offers support to small businesses to reduce their carbon emissions. And, if you sign up for the SME Climate Commitment on the hub, you can also access their free 'Climate Fit' course.

The course has been developed by the University of Cambridge Institute of Sustainability Leadership and is specifically tailored to include seven achievable steps, including green finance, operations, supply chain considerations and storytelling of the net-zero journey.

[Find out more about the Climate Fit course - CLICK HERE](#)

EU Trade Tips

The latest announcements

EU Trade tips



The Government has announced (28 April 2022) a new approach to import controls to help ease the cost of living pressures, confirming that the remaining import controls on EU goods will no longer be introduced this year. Instead, traders will continue to move their goods from the EU to Great Britain as they do now.

The Government will now review how to implement these remaining controls in an improved way that harnesses innovative new technologies, with further details to be published in a new controls regime targeted to come into force at the end of 2023.

Specifically, the following controls which were planned for introduction from July 2022 will now not be introduced, these were:

- a requirement for further Sanitary and Phytosanitary (SPS) checks on EU imports currently at destination to be moved to Border Control Post (BCP)
- a requirement for safety and security declarations on EU imports
- a requirement for further health certification and SPS checks for EU imports
- prohibitions and restrictions on the import of chilled meats from the EU

However, if a business imports goods from the EU into Great Britain and has chosen to submit safety and security (S&S) declarations on those movements, they can continue to do so on a voluntary basis.

The controls that have already been introduced will remain in place, these are:

- highest risk imports of animals, animal products, plants and plant products will continue to apply alongside the customs controls which have already been introduced
- S&S checks brought in last year remain in place as part of the existing customs controls introduced during 2021
- if a business imports goods into Great Britain from other non-EU countries it remains a legal obligation that they must submit their S&S Entry Summary declaration (ENS) for those movements

We are still committed to closing the Customs Handling of Import and Export Freight (CHIEF) system in line with the published dates and encourage everyone to continue preparing to move to the Customs Declaration Service. CHIEF will close for imports after 30 September 2022, and exports after 31 March 2023. The move across to the Customs Declaration Service is still on track.

Work will now continue with industry to assess how we can create a safe, secure and efficient process for dealing with EU imports. This will build on existing work already taking place, including the UK Single Trade Window which teams in HMRC have been working hard to deliver as part of the 2025 Border Strategy.

More help and support available

If you have a specific question about importing, exporting or customs reliefs call our Customs and International Trade helpline on 0300 322 9434. The helpline is open from 8am to 10pm Monday to Friday and from 8am to 4pm at weekends. [You can also send us your questions or contact us by webchat.](#)

[The Export Support Service](#) is a new helpline for UK businesses to get answers to practical questions about exporting to Europe. The service is a 'one-stop-shop' and brings together UK government information, making it easier for exporters to access advice and support.

We have more useful information below:

- [find recorded webinars about customs processes](#) and what you need to do if you buy from, send or sell goods with the EU on HMRC's help and support for UK transition page
- watch [webinars and videos from other government departments](#) about trading with the EU
- read our [updated guides](#) or visit our [customer forums](#)
- sign up for the [Trader Support Service](#) if you're moving goods between GB and Northern Ireland. You can access online training modules and webinars for support with the Northern Ireland Protocol

Selected BHBPA Networking Events



We'll have some informal networking and drinks at our early evening event at Wellesley Wealth Advisory in mid May

FREE - members only
Wednesday 18th May
4.30-6.30pm



Edwards Vacuum will be hosting our June event. Numbers will be restricted to 60, so book early to avoid disappointment

FREE - members only
Wednesday 29th June
8.30-11.00am



Summer networking at Borde Hill Gardens. Usually it costs £7.50 to enter the gardens. We have secured **FREE** tickets, a guided tour with one of the gardeners and tea and cake!

FREE - members only
Thursday 14th July
4.30-6.30

All Upcoming BHBPA Events

Would you like to give a presentation at one of our general networking events?

We are always interested to hear from you if you have a 10-15 minute presentation covering a pertinent business topic. To discuss this in more detail contact richard.cox@bhbpa.co.uk

Tuesday 10th May 4.00 to 5.00pm
2nd Tuesday ZOOM networking (May)

Wednesday 18th May 4.30 to 6.30pm
Networking and drinks at Wellesley Wealth Advisory

Tuesday 14th June 4.00 to 5.00pm
2nd Tuesday ZOOM networking (June)

Wednesday 29th June 8.30 to 11.00am
Site tour and networking at Edwards Global Technology Centre

Tuesday 12th July 4.00 to 5.00pm
2nd Tuesday ZOOM networking (July)

Thursday 14th July 4.30 to 6.30pm
Our annual Summer party - this year at Borde Hill Gardens

Please ALWAYS book our events on our website.

Whether it's an online event, or a site tour at one of our members, or a networking event at a venue. We need to know how many are attending. Spaces can sometimes be limited and we are finding increased demand. So book early!

[To Book Events - CLICK HERE](#)



The banner features a stylized graphic of a globe with a spiral path leading to a leaf, symbolizing a journey towards carbon neutrality. The text 'Carbon Neutrality' is prominently displayed in blue. Below it, a blue box contains the text 'IT'S A LONG JOURNEY' and 'DON'T SET OFF ON THE WRONG FOOT'. To the right, the 'auditel' logo is shown, with the tagline 'THE COST, PROCUREMENT & CARBON SOLUTIONS COMPANY'. Contact information 'Call: 01825 791128' and 'ian.hopping@auditel.co.uk' is provided at the bottom right.

Carbon Neutrality

IT'S A LONG JOURNEY
DON'T SET OFF ON THE WRONG FOOT

auditel
THE COST, PROCUREMENT & CARBON SOLUTIONS COMPANY

Call: 01825 791128
ian.hopping@auditel.co.uk

[CLICK TO FIND OUT MORE](#)

Closing Remarks

We want to hear from you

We are keen to hear your stories, awards won, apprenticeships completed, sustainability improvements, your involvement with local schools and all and everything going on in the various business parks around the town.

Let's celebrate your successes and achievements!

Deadline for copy each week is Thursday 3.00pm

Contact me directly - richard.cox@bhbpa.co.uk

[Click this link to unsubscribe](#)

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