

# Burgess Hill

## BUSINESS PARKS ASSOCIATION

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### Opening Remarks

#### **Easter Greetings**

This week we're a day early, to catch you all before the Easter break. We hope you enjoy any time off, some good food, possibly a little chocolate. The weather looks to be on our side and being outdoors in the springtime, in the company of friends and family, can be a simple pleasure for everyone.

#### **BHBPA's new website directory**

We launch a BRAND NEW Business Directory on our website on Tuesday 26th April.

I've switched the date from the previous Friday (I typically work Tues/Wed/Thurs). So the new launch date means I am online to see to any issues you may have when reviewing your new listing on the new directory.

The old one will disappear. You'll need to reload and update your details on the new one. Remember, being on any business directory will give your business a 'google uptick'. We now have one that is very effective at doing just that. It's also much easier to navigate. If you have never listed on our directory - it's time you did!

In next week's issue we'll explain how it's all done.

#### **In other Easter news**

I have included information about a huge funding opportunity that I know several of our members will find potentially interesting. Entries must be in by 30th April.

There's also something for those who follow the Seagulls, a short profile of The Kings Centre, another local job posting, a call to count your plastic waste and another new member introduced.

#### **Business and community**

I was chatting to one of our board members the other day, telling her an inspirational story from my childhood, Susan Fleet suggested I share it with you, I hope it may inspire you. You'll find it towards the end of this week's newsletter.

Keep your news stories coming in: [richard.cox@bhbp.co.uk](mailto:richard.cox@bhbp.co.uk)

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## A must-have for all Albion fans

A Burgess Hill firm has won the contract to print the first book about Brighton and Hove Albion icon Charlie Webb

# MR ALBION

## THE LIFE OF CHARLIE WEBB

LEGENDARY BRIGHTON AND HOVE ALBION PLAYER AND MANAGER



PHILIP DENNETT

Lemonade Print Group of Sheddingdean Business Park , prepared "Mr Albion. The Life of Charlie Webb", which was published this week (April 11).

Its author Phil Dennett, 71, a retired journalist of Junction Road, Burgess Hill, said: "The firm was very helpful during the publication of my 2021 book about Albion's record goalscorer Tommy Cook.

*"I wanted to give the work on Mr Albion to a local firm, and I was so impressed with their quality on the previous book that I asked them to print the new one, and they have done a fine job again. It's a great advertisement for going local if you can."*

Ireland-born Charlie Webb scored a record number of Southern League goals for the club and then managed it from 1919 to 1947.

He won only a minor war-time league as manager, but earned huge respect for keeping Albion alive in some of the most perilous periods of its existence.

Phil said: *"I was very surprised to learn no-one had attempted to write a book on Charlie, who well earned the title Mr Albion for long and loyal service."*

The book contains 50 pictures, many of them never before made public and reveals details of Charlie's family life as well as his football triumphs.

Charlie's daughter Ann Spike, of Ridgewood, near Uckfield, said: "What a tribute to my grandfather this book is. Phil's detective work has unearthed so much from Grandad's early family life of which I wasn't previously aware - a fascinating read.

To me Charlie Webb was my Grandad, the quiet, modest, affectionate man who taught me how to high jump .... to others he was Mr Albion."

"Mr Albion. The Life of Charlie Webb" is available at £15 from the Brighton and Hove Albion store, through bookshops quoting ISBN number 978-0-9513590-8-2 and on [philipjdennett@hotmail.com](mailto:philipjdennett@hotmail.com).

**LEMONADE**  
PRINT GROUP

Lemonade Print Group

01444 239000

[hello@lemonadeprint.com](mailto:hello@lemonadeprint.com)

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## The Kings Centre - the first ten years

The Kings Centre in Victoria Road is celebrating being open for ten years this July.

Home of The Kings Church Mid Sussex, the centre has developed into a community hub hosting a variety of groups and activities as well as a resource for local businesses providing a venue for training and conferencing.



Ashley Bence has been the manager at the centre since its opening and has seen a variety of clients pass through the building each week from WSCC to the Brownies and Sussex Police to the blood donor service....as well of course as the BHBPA business fayre. Well over a thousand people pass through the doors every week.



**Ashley Bence**  
**Manager - The Kings Centre**

Five years ago saw major refurbishment works to the central area of the building and the opening of the HOME coffee house.

With its free soft play area and Wi-Fi its large seating area has become a magnet for both workers on the estate and mums with their children. HOME is a relaxing and friendly environment where you can enjoy great coffee, delicious cakes and sandwiches, and feel right at home.

Please do get in touch with Ashley if you are looking for facilities to meet your conferencing and training needs from small training rooms to the main auditorium that can be used for larger events and exhibitions.

Contact Ashley:

**01444 244215**  
[info@tkc.org.uk](mailto:info@tkc.org.uk)

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## Promoting your events

**Do you have an event or a webinar you'd like to promote?**

As a member of BHBPA we'll mention your event in this newsletter and we'll post it on our events page on our website.

Our events page continues to be refined and we now show two columns of events.

- BHBPA Events - these are our own events book them in our portal
- Members' events - these are events we think you should know about. Run by our members, you'll find registration information under 'Event details'

[See our events page here](#)

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## Huge funding opportunity

**You'll need to act fast - entries by 30th April**

Budweiser Brewing Group UK&I – our 100+ Accelerator providing an opportunity for start-ups in Mid Sussex

We are really proud to announce that the Coca-Cola Company, Colgate-Palmolive Company and Unilever have signed a partnership agreement with the Anheuser-Busch In Bev (AB InBev) 100+ Accelerator to jointly fund and pilot sustainable innovation in supply chains.

Together we will be running a global 100+ Accelerator challenge for start-ups seeking to find solutions to some of the most pressing sustainability and social challenges of our time such as circular packaging, water stewardship, climate change and smart agriculture. Successful

entries will receive \$100,000 (or the UK equivalent) worth of funding, active mentorship training from four of the biggest companies in the world and programming and pilot opportunities amongst a global network of entrepreneurs and specialists.

Originally launched in 2018, the 100+ Accelerator works to solve challenges across water stewardship, circular economy, sustainable agriculture and renewable energy. Over the last two years the programme has accelerated 36 companies in 16 countries. The 100+ Accelerator offers size and scale to passionate entrepreneurs to help bring their solutions to market faster. These startups have raised more than 300 million USD and are scaling globally to achieve the programme's mission: to accelerate the world's shift towards sustainable solutions and to do business the right way, not the easy way.

We know that the UK has a strong history on entrepreneurship and commitment to sustainability and are therefore keen to get the message out to as many UK start-ups as possible.

**The deadline for entry is the 30th April.**

Kind regards,  
Anne Toms



Contact Anne Toms

External and Government Affairs Lead  
Budweiser Brewing Group UK & Ireland UK  
& Ireland

[anne.toms@AB-InBev.com](mailto:anne.toms@AB-InBev.com)  
07831 120 840

The advertisement features a central graphic with a laptop displaying a Microsoft Teams meeting, a desktop phone, and several smartphones. To the right, a large orange arrow points towards the text 'SEAMLESS INTEGRATION WITH MICROSOFT TEAMS'. Below this, it says 'FREE INSTALLATION FOR BHBP MEMEBERS'. A pink price tag graphic indicates '£13.50 PER HANDSET PER MONTH'. The MCL Telecom logo is in the bottom right corner.

## Job Posting

**Baty International (Bowers Group)**

We have two vacancies for assembly fitters, the first as a Technician with mechanical and electrical assembly experience, and a Fitter / Warehouse Operative with assembly and stores experience.

Immediate start for the right candidates to meet our current production demands, full



training in our Burgess Hill offices with 39 hour working week.

Contact:  
[ksmith@bowersgroup.co.uk](mailto:ksmith@bowersgroup.co.uk)  
01444 238600

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## Big Plastic Count

**This is the UK's biggest ever investigation into household plastic waste**

Businesses are also being asked to take part



For 1 week in May (16th – 22nd), thousands of people up and down the country will be counting all the plastic packaging that they throw in the bin or recycling.

Participants will receive their household plastic footprint, giving them an in-depth view of how much they throw away and what happens to it, and all of the data will contribute to an overall national picture, filling a crucial evidence gap on exactly how much plastic packaging waste is leaving UK homes.

The results of this campaign will be launched at a parliamentary event on the 15th June 2022. You can watch their launch video [here](#).

They are also encouraging community groups and businesses to take part, and complete the count together as a group of members or staff. I have included both the business and the community group links. [business resources](#) and [community resources](#) to help.

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# The Sherrards Academy

CPD accredited - The Sherrards Academy, UK Employment Law Course  
6th Cohort beginning on 5th May 2022

Thank you to all of you who have already attended the course, we thank you for your participation and excellent feedback on the content and learning experience.

For those of you who haven't signed up yet, if you or any members of your team would be interested in attending the next cohort, starting on Thursday 5th May, please let us know as we wouldn't want you to miss out.

If you are an empLawyer client of Sherrards then please note that you can use funds from your retainer to cover the cost of this training. For more details please send me an email [laura@sherrardslaw.com](mailto:laura@sherrardslaw.com) or call me in the office on **01273 834120**

Designed for people managers and HR professionals looking to acquire or reinforce their knowledge of key employment legislation in the UK. From those established in the industry to those starting out in their career, we've found delegates have really benefited from the course content and structure and have provided excellent comments throughout the course.

The 8 modules covered within our UK Employment Law Course are delivered during 4 hour-long live webinars with a highly qualified employment law solicitor from Sherrards. Each session will run on Zoom from 12:00 – 13:00 on the following dates:

## How the course is delivered



Accept the invitation to join the cohort LinkedIn group



Review module notes for the topics to be covered ahead of each webinar. The first set of notes will be available at least one week ahead



Complete the wordsearches for the topics that will be covered



Attend the live webinar. If you miss it, a recording will be available afterwards



The PowerPoint slides will be available following the webinar



Complete the short assignment and a crossword for each topic covered in the webinar



Access the next set of notes ahead of the next webinar in the schedule and follow the same process



When you have attended all of the live webinars and completed the short assignments you will receive a certificate of course completion

### Webinar 1 – Thurs 5th May

Unfair Dismissals  
Discrimination and Harassment

### Webinar 2 – Thurs 12th May

Disciplinary Procedures  
Handling Grievances

### Webinar 3 – Thurs 19th May

Performance Management and Capability  
Short and Long-Term Sickness Absence

### Webinar 4 – Thurs 26th May

Flexible Working  
Redundancy

### Cost

The cost of attending is £750 + VAT per delegate.

### Testimonials

*"The scenario based questions help in understanding the concepts and legal implications. Thanks to Harry! He explains it very well."*

### CPD Certified

## Business leadership

### Remembering a businessman's commitment to the community

I'm Richard Cox, the CEO of BHBPA, in this Easter issue I thought I'd give some insight into what motivates me.

I grew up in Adelaide, where my parents had emigrated with my first sister and myself, we arrived in 1962. My father was an ambitious young man and it wasn't long before he'd set up his own construction business. Through business contacts he was introduced to the Adelaide Junior Chamber of Commerce, known as the 'Jaycees', and in 1966 it was his year holding the role of President.

I still have a vivid memory of watching my father on TV (black and white in those days), dressed in a dark suit and tie, he was striding across the white sands of Glenelg Beach, one of the beach suburbs in the city, it was a lovely sunny day, but then most days were.



He was introduced as the President of the Adelaide Jaycees and as he strode across the sand with the cameraman and reporter he spotted what they had come to talk about...another discarded glass beer bottle. He picked up the broken bottle and showed it to the camera. Adelaide's beaches were at the time quite dangerous, quite easy to get your feet torn apart by broken glass.

The Jaycees had hooked up with major Australian glass manufacturers and brewers for this campaign, it proved very successful and later became [Keep South Australia Beautiful](#).

Back in the 60's being on TV like that was quite a thing, and there was my dad! I believe his involvement with the Jaycees was an instrumental element of his success as a businessman, the contacts he made and the new skills he acquired. He continued with the Jaycees until we returned to England in 1972.

Upon our return he set up new businesses, a construction company, then Haywards Heath's biggest builder's merchant, for a while he owned a large tool shop in Brighton, but most of his businesses were in Haywards Heath.

One of the first things he did on his return to England was get involved with local business-community initiatives. I recently interviewed one of our members, Matt Roberts, the CEO of Community Transport Sussex, for this newsletter. During our chat I couldn't help but mention to him how my dad had been on its first committee when it was launched and had been one of its volunteer drivers (it was then known as Birdbird Community Transport), he had taken the keys for their first minibus.

By the mid 80s the family had the largest independent store in the town and by then his business had moved into homewares, they sold a wide range of iconic china and cookware. It was a big 'magnet' shop that brought footfall to the town, some of you may remember it: 'The

Works'.

At about that same time he set up the very first Haywards Heath Business Association, predominantly retailers in the town, so they could collectively create a better retail environment. If you drive down Sussex Road or South Road and look up at the shop fronts you'll see these odd looking brackets, slanted tubes on steel backplates. That was one of his many initiatives, those brackets were for holding christmas trees and for quite a few years the town looked quite the place during the christmas period. That iteration of a local business association sadly waned but was eventually resurrected again in the noughties as our sister association [HHBA](#)

Sadly Malcolm passed away eight years ago, but I find my father's commitment to the community and the environment an inspiring one for all business people to emulate.

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## New member

### Management Inspirations

Robert Carpenter is a Fellow of the Institute of Chartered Accountants and spent 13 years in the London media industry as Finance Director for Press Association subsidiaries, followed by companies in AMV.BBDO.



**Robert Carpenter**  
**FCA FIoD CertCII FRSA**  
**CEO, Management Inspirations Ltd.**  
**Business Transfer Agency**

Robert founded Management Inspirations Limited in 2004. The business has three areas, firstly covering business consultancy, including business growth & development, planning, strategy, forecasting and profitability.

Secondly, business transfer agency, including valuing, marketing and selling businesses through to completion. Also, valuations for share transfers, incorporation, probate, retirement planning, investment, partnership & shareholder disputes, mergers & acquisition, plus advice with due diligence.

Thirdly, recruitment under the brand P&C Recruitment, focusing on small and medium sized businesses, including chairing in-house interviews.

Robert has presented on a number of occasions covering both the process of selling businesses and business strategy, including at The Business Show at the Excel in London since 2019, as well as locally around Sussex.

Robert is also a Fellow of Institute of Directors, a Certified Member of Chartered Insurance Institute and a Fellow of Royal Society for Arts, Manufacture and Commerce.

### Contact

**07771 803459**

**01444 242912**

[robert@managementinspirations.co.uk](mailto:robert@managementinspirations.co.uk)

[www.managementinspirations.co.uk](http://www.managementinspirations.co.uk)

[LinkedIn](#)



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inspiration to make the difference

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## Sussex Business Show

**BHPBA are looking forward to exhibiting at the 'Sussex Business Show' on the 5th May at The South of England Event Centre.**

Fresh Display would like to offer fellow members a 20% Discount from any new display equipment required for the event.

They offer a full design service and have a huge range of products including:

- Banner Stands
- Pop-ups
- Fabric Walls
- Counters
- Leaflet Racks.



Talk to Steve Powell on **01444 246546** or email; [steve@freshdisplay.co.uk](mailto:steve@freshdisplay.co.uk)

Website: [freshdisplay.co.uk](http://freshdisplay.co.uk)

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## Joint event with HHBA, EGBA & BHBPA

**Friday 6th May 11.00 - 1.30**

We are delighted that our joint May networking meeting will be kindly hosted by the Bluebell Railway in Sheffield Park. Catch the train from East Grinstead to Sheffield Park giving you a chance to network and an opportunity to meet Ruth who is the Bluebell's Marketing and Communications Manager.

Alternatively, pick up the train at one of the stations along the line.

### Timetable and alternative boarding times

- Meet everyone at East Grinstead station 11.00
- Board train at East Grinstead 11.30
- Board train at Kingscote: 11.37
- Board train at Horsted Keynes: 11.53
- or meet them all Sheffield Park at 12.00 (train arrives 12.10)

On arrival at Sheffield Park there will be a tour of the SteamWorks and refreshments available and we will be there for just under an hour before taking the train back to EG

The event, this year coordinated by East



Grinstead, is FREE to members of Haywards Heath Business Association and Burgess Hill Business Parks Association who are welcome to travel down from East Grinstead, join the train at Horsted Keynes or just meet us at Sheffield Park.

[REGISTER HERE FOR THE EVENT](#)

We look forward to seeing you there!

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## Selected BHBPA Networking Events



HPC Plc will be hosting our April event, with a site tour and a short presentation from the University of Chichester

**FREE - members only**  
Friday 29th April  
8.30-11.00am



We'll have some informal networking and drinks at our early evening event at Wellesley Wealth Advisory in mid May

**FREE - members only**  
Wednesday 18th May  
4.30-6.30pm



Edwards Vacuum have kindly agreed to host our June event. Numbers are limited so book early

**FREE - members only**  
Wednesday 29th June  
8.30-11.00am

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## Our full calendar of events

Would you like to give a presentation at one of our general networking events?

We are always interested to hear from you if you have a 10-15 minute presentation covering a pertinent business topic. To discuss this in more detail contact [richard.cox@bhbpa.co.uk](mailto:richard.cox@bhbpa.co.uk)

**Friday 29th April 8.30 to 11.00am**

Site tour and networking at HPC on the Victoria Estate

**Tuesday 10th May 4.00 to 5.00pm**

2nd Tuesday ZOOM networking (May)

**Wednesday 18th May 4.30 to 6.30pm**

Networking and drinks at Wellesley Wealth Advisory

**Tuesday 14th June 4.00 to 5.00pm**

2nd Tuesday ZOOM networking (June)

**Wednesday 29th June 8.30 to 11.00am**

Site tour and networking at Edwards Vacuum

**Please ALWAYS book our events on our website.**

Whether it's an online event, or a site tour at one of our members, or a networking event at a venue. We need to know how many are attending. Spaces can sometimes be limited and we are finding increased demand. So book early!

[To Book Events - CLICK HERE](#)

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The banner features a stylized graphic of a globe with a green path leading to a target icon. The text 'Carbon Neutrality' is in large blue font. Below it, a blue box contains the text 'IT'S A LONG JOURNEY' and 'DON'T SET OFF ON THE WRONG FOOT'. At the bottom, it says 'CLICK TO FIND OUT MORE'. On the right, the 'auditel' logo is shown with the tagline 'THE COST, PROCUREMENT & CARBON SOLUTIONS COMPANY'. Contact information includes 'Call: 01825 791128' and 'ian.hopping@auditel.co.uk'.

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## Closing Remarks

**We want to hear from you**

We are keen to hear your stories, awards won, apprenticeships completed, sustainability improvements, your involvement with local schools and all and everything going on in the various business parks around the town.

Let's celebrate your successes and achievements!

**Deadline for copy each week is Thursday 3.00pm**

Contact me directly - [richard.cox@bhbpa.co.uk](mailto:richard.cox@bhbpa.co.uk)

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