

Burgess Hill

BUSINESS PARKS ASSOCIATION

The PM seems to have adopted the tried and tested mantra of "*under promise and over deliver*", having been burned like many before him when they've erred towards the opposite. While it's a bit of a shame in some ways because too much caution squelches the uplifting effect of optimism, under the circumstances it is understandable and probably quite wise.

Mr Johnson's much-awaited exit plan for coming out of the national lockdown is rather cautious and heralded to be data driven rather than based on arbitrary dates. The array of opinions that his announcement sparked, from the more 'gun-ho' to the highly cautious suggests that the PM is probably not too far wide of the mark.

That said, if the vaccine rollout continues at pace and delivers the spectacular results being anticipated the pressure to ease off faster will surely only gather momentum. For sure, it is very tricky getting the political balance right on what are life, death and well-being issues, especially in a democracy like ours.

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Sutton Winson
INSURANCE BROKERS & RISK MANAGERS

UK BROKER AWARDS 2020 FINALIST

Please remember to join us as we celebrate International Women's Day on Monday 8th March when we host an event designed for people who want to reflect on how to face career and life challenges.



INTERNATIONAL WOMEN'S DAY 2021

LEARNING FROM CHALLENGES

"A challenged world is an alert world. Individually, we're all responsible for our own thoughts and actions – all day, every day. We can choose to challenge and call out gender bias and inequity. We can choose to seek out and celebrate women's achievements. Collectively, we can all help create an inclusive world. From challenge comes change, so let's all choose to challenge."

www.internationalwomensday.com

THEMES AND TALKING POINTS

- What is success?
- Barriers and harnessing a positive mindset to overcome them.
- Achieving your goals.
- Embracing your own destiny – bravery, confidence and self-understanding.
- Asking for help when you need it and learning from the successes of others.
- Working flexibly for balance and effectiveness.
- On following your dreams.
- Thoughts about building and being confident.
- Why determination is so important
- Choosing who you work for.
- On working hard and working smart.
- Speaking up to cultivate change happen – it won't happen otherwise.

BHBPA EVENT ON MONDAY 8TH MARCH @4:45PM

Join our Free of Charge event to meet some of the women who lead their businesses to success in our local community. Hear how they challenge themselves, their teams and what they've learned from 'choosing to challenge'.

We are delighted to be hosting this event and hearing from four very different personalities.



Aneela Rose is owner of the multi-award-winning PR and Marketing agency Rose Media Group. She is also a British and World Powerlifting Champion. Aneela will be sharing insights into her working and sporting life and why she got into powerlifting in the first place.



Emma Cleary is Director and Founder of Flexibility Matters, the business dedicated to supporting flexible working arrangements for people wanting more work / life balance.



Tracy Humphrey is a very experienced Human Resources professional. Through her company THR Consulting Tracy supports a diverse range of businesses on their HR matters, with a particular interest in Psychometric testing.



Tamara Roberts is the Chief Executive Officer of the well known Ridgeview Estate Winery, a producer of International award winning English Sparkling Wines based in Sussex.

REGISTER TO ATTEND

Our event on **Monday 8th March at 4:45pm** to celebrate **International Women's Day** is free of charge.

Anyone looking for **fresh inspiration on how to be successful in the world of business** is welcome to register.

Go to www.bhbpa.co.uk/bhbpa-events and click on our **March 8th event**

www.bhbpa.co.uk/international-womens-day

[More information...](#)

QES 2021 Quarter 1 now live

As an affiliated member of the Sussex Chamber of Commerce, BHBPA members are encouraged to participate in the regular Quarterly Economic Survey.

A chance to drive change, the QES as carried out by the British Chambers of Commerce (BCC) is the largest independent business survey in the UK and a significant economic indicator.

QES findings are vital in the BCC's and Sussex Chamber's lobbying efforts because they are broken down to individual accredited chamber-level, making sure your voice is properly heard both nationally and locally on the issues that matter.

[More information...](#)

Your Place in the World...& the EU

Our friends at Gatwick Diamond Business are delighted to be working with Coast to Capital LEP to understand the challenges & opportunities for business (in West Sussex, Brighton & Hove and East Surrey) as a result of the changed relationship with the EU.

Join this free webinar on 5th March 2021 at 09.15am to 10.45am to find out more about how you can address or adapt to those challenges as well as be ready to make the most of the opportunities.

The speakers include several BHBPA members:

- Carolyn Bentley, Adviser with Coast to Capital Growth Hub
- Tracy Masters, EU Transition Adviser with Coast to Capital & BEIS
- Paul Samrah, Partner at Moore Kingston Smith, discussing some of the Vat & Tax implications
- Ian Westwood, MD of The Westwood Organisation, discussing immigration & employment issues
- Mike Jones, Commercial Manager, of ILG discussing transport & logistics issues

The session will cover:

- Tariffs on imports & exports
- Access to Markets – & possibly new ones
- Access to supply chains - & possibly new ones
- Recruitment & staffing
- Access to materials & supplies
- Data & IP

[More information...](#)

[Book through Eventbrite...](#)

Business Grants and Financial Support



[More information...](#)

Business Grant Scheme extended

Businesses mandated to close by the Government, who are liable to pay business rates for the period 15th February 2021 to the 31st March 2021 are covered by the extended scheme.

MSDC hope to automatically send payments to all businesses that have successfully applied for a grant from the period from the 5th January to 15th February 2021.

HMRC Update on Financial Support

A communication from Jim Harra, Chief Executive & First Permanent Secretary provides more information on the financial support schemes available through the COVID-19 pandemic.

Topics covered include:

1. VAT deferral new payment scheme – join from the 23 February
2. January CJRS claims
3. You can now make February CJRS claims
4. Publishing information about employers' CJRS claims
5. Frequently asked questions about the CJRS
6. Where can I get further support?
7. Protect yourself from scams



[More information...](#)

Post Brexit Transition Update

HMRC have also provided a fresh set of Q&As regarding trading with the EU. The commonly asked about topics include:

- Picking up customs duty costs for a recipient
- When you need an EORI number
- What to do, and who to tell, if you want to delay your customs declarations
- When do I need to use the Trader Support Service?
- Where you can find extra help and support

[More information...](#)



Access free market insight, funding & mentoring

Successfully starting or growing a business is easier when you have access to experts who can tell you what to sell, how to sell it and what business funding options are open to you.



That's where The Business Hothouse comes by offering an extensive range of support services which includes webinars and access to grant funding.

[View the Invest4 Application Process...](#)

[More information...](#)

[Business Hothouse Webinars...](#)

Reminders...

Final reminder regarding the **Equality, Diversity and Inclusion training** offered by our friends at Sherrards Law. Please note the promo offer for bookings expires Friday 26th February, so if you want to take advantage of the discount contact Lorraine at Sherrards today on: lorraine@sherrardslaw.com

Mega March Hospice Quiz Reminder: St Peter & St James Hospice and Friends of Sussex Hospices invite you to have fun and enter their online Mega March Hospice Quiz. There's no

entry fee but quizzers are invited to make a donation (£10ish) to the hospice of your choice or to FSH to benefit all the Sussex hospice care providers.

Register for the quiz...



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www.e-mpower.it

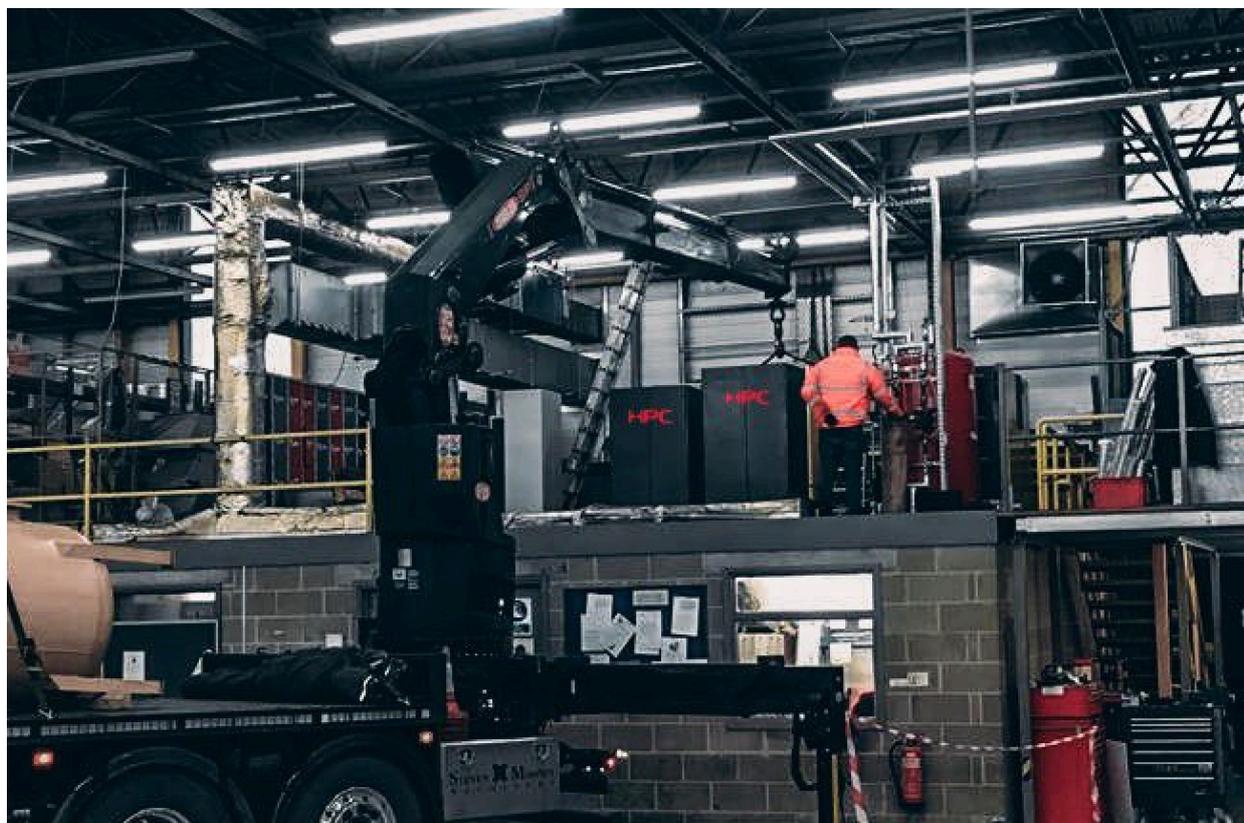
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Every Cloud has a silver lining

While the pandemic has been awful, it has created opportunities to address some things that otherwise can go neglected. A visit to the Brow GP surgery the other day being a case in point as all the consulting rooms are in the midst of a complete refurbishment.

Something similar has been happening at our friends HPC...





After an extraordinary 19 years of 24 x 7 x 365 days per year in operation, HPC have also been having a bit of a tidy up.

With heavy lifting help from our friends at Steven Mooney Machinery Ltd, HPC decided to relocate their Compressor Station which included a heat recovery system that keeps the factory and office's warm during winter.

At nigh on twenty years non-stop operation, that's a true testament to the quality of the HPC Kaeser compressors that HPC supplies and services.

EV Charging update

[MSDC's Economic Recovery Plan](#) references an action for the Council to "Secure a new Electric Vehicle Charging Point Operator (EVCP) and install 26 new EVCPs across the Mid Sussex District Council car park estate." We understand Emma Sheridan, Business Unit Leader for Community Services, Policy & Performance, is responsible for MSDC's sustainability portfolio and so we are hoping to speak to Emma quite soon to learn more.

Again we would invite any members or non-member businesses who are keen to be involved and kept informed to let us know of your interest, if you haven't already - martyn@bhbpa.co.uk

Suffice to say, we are aware of the need to bring some focus and action around this topic - EV charging is definitely on our list...

Closing Remarks

We held our first Steering Committee meeting of 2021 this week, a week after the Board meeting. Thanks to all the Steering Committee members who were able to attend. We are in the process of trying to prioritise where we think we should focus our efforts, and will of course share these ideas with members in due course.

The Committee members all felt it is important that the wider membership feel confident that their opinions count too, and so we want to make the process of listening to input ever better. So in the coming weeks I will seek to introduce our Steering Committee members to you all - although there's some preliminary information on the About page on the website.

Last week's link to our LinkedIn page didn't work, so please try this one and start following us - <https://www.linkedin.com/company/bhbpa/> - we're also on Twitter.

